



PRESS RELEASE

(August 2016)

For Immediate Release:

Netcom Technologies, Inc. announces a contract award with The Gable Company on the Garage LED Lighting Retrofit at the Tyson's Corner Mall Garages.

Netcom Technologies, Inc. (Netcom) announced, August 17, 2016 that The Gable Company has awarded the contract to Netcom. Netcom will install new LED fixtures at Parking Lot C, Parking Lot E, and the Area Pole lighting. The project includes retrofitting all the current fixtures installed fixtures to LED downlights in the Parking Lot C and E. Retrofit the Current Pole Lights on top of all Garages. Retrofitting the surface parking lots pole light fixtures, and retrofitting pole light fixtures on the service roads. The Gable Company is providing their lighting for this install and Netcom is providing the labor and miscellaneous material to execute this install. This is a very aggressive project, where all the fixtures must be installed by October 2016. Netcom is proud to continue our working for The Gable Company, one of its most valued customers.

Netcom and The Gable Companies are also working together as partners on a large project bid at the Bank of America Building in Baltimore. This is an 18 story building with more than five thousand lighting fixtures needing to be retrofitted to meet the energy star rating the property manager is striving for. We are in the design and pricing phase of this project and looking to start in the 4th quarter on 2016 or 1st quarter 2017. Gable will provide the lighting and Netcom will provide the installation. Bank of America Baltimore is expanding their building footprint in the near future and this will allow Netcom to become a preferred vendor of these tenant installation.

Director of Electrical Services, Jamie Sutherland, had this to say about the award: "We are very excited to again be serving The Gable Company with this Retrofit. This project is unique in its design with provided LED fixtures retrofit kits on existing housing. Our team is installing lighting in the Tyson's Corner Garages, along with the different surface lots. It is an aggressive schedule that is a welcome challenge."

The Bank of America Baltimore project will be a lengthy, difficult project. This will test our mettle on the amount of labor necessary, and Netcom welcomes the challenge. These projects are highly visible projects that will bode well for both our companies with the exposure it will produce. "